

*Provoke,
Evoke*

or Go Home!

Presencing Change is not an option



Mg



Welcome

Welcome to Masterful Provocation

Session 3

What and How to poke:Paradigms



Overview

Here's what we're up to for this session:

1. Review – How are you doing? What are you doing?
2. The Key Agilities – Revisiting; more subtraction
3. What Makes Paradigms hold together
4. What is a Paradigm shift really?
5. What are the key challenges to shifting?
6. What are the consequences to shifting?
7. 'Eat the elephant' – Practice time



Ms

Session 2 Review

If nothing is moving for you, you may be caught in a paradigm

1. How are you doing with provoking so far?
2. What are you doing with provoking so far?
3. What is it you know to do and are not yet doing?

There's NO guarantee you will become Masterful at this. You are the guarantee, not me.

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Agilities Revisited

Agility: the power of moving quickly and easily; nimbleness:



Presence



Sensing Acuity



Provocative Inquiry



Saying What Is

What is not yet moving for U?

Mf Subtracting Frictors

Baseline Experience = the GAP

GAP



SEE



CORE



WAIT



Mj

What is a Paradigm?

1. A way of viewing reality, a system made up of, containing and birthing
 - Assumptions
 - Concepts
 - Beliefs
 - Perspectives
 - Values
 - Practices
 - Stories
 - Myths
 - Rules
 - Behaviors
 - Actions
 - Roles/Identifications

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What is a Paradigm?

2. An established thought pattern with:

- Mental models
- Ways of thinking
- Strategies
- Route of mental efficiency

Can lead to:

- Misleading predispositions
- Prejudices
- Presumed verifications by selective affirmations of predictions

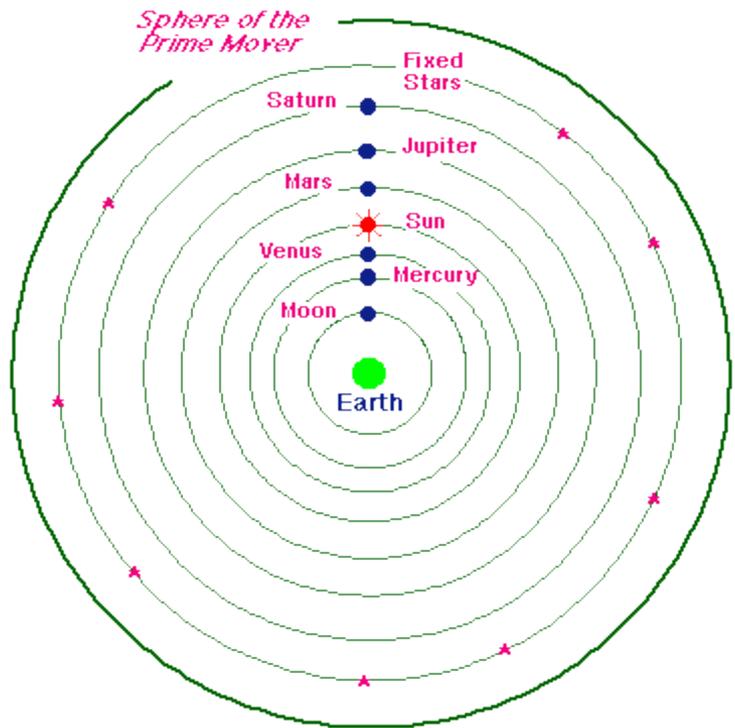
3. A philosophy with:

- 'top to bottom' ideas

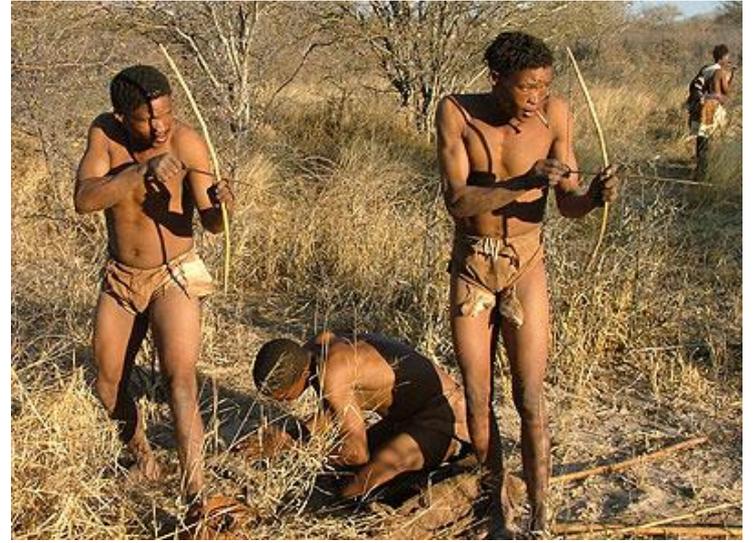
Can lead to biases that make the practitioner susceptible to 'confirmation bias' (self fulfilled prophecy by selective verifications)

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Paradigm Examples



Aristotle's Universe



GETTY IMAGES

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Challenges to Shifts

F E A R



Indentification

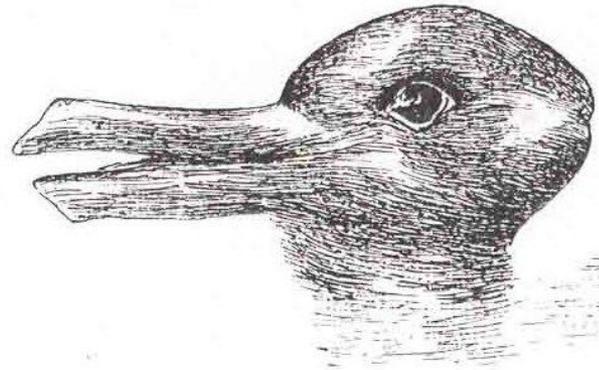
Roles

The Unknown

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Paradigm Shifts

So, now's the Time to make the shift yourself from where you are to where you might be with Masterful Provocation



Hunter – Gatherer

TO

Agronomy

M₃

Paradigm Shifts

F E A R

to

Love



Hunter – Gatherer

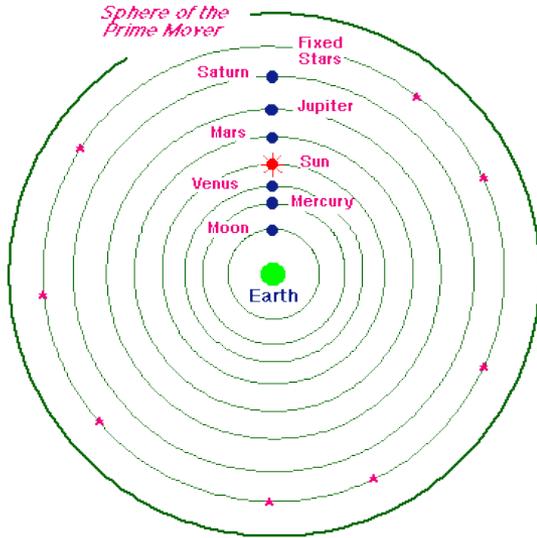


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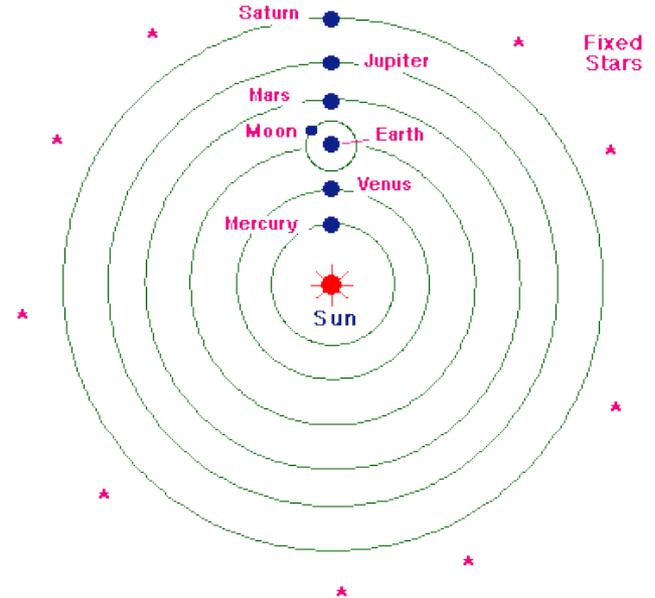
Agronomy

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Paradigm Shifts



Aristotle's Universe



TO



GETTY IMAGES



Mp The Provocation Source

Baseline Experience = the GAP

GAP



SANYAMA



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When In Doubt

Rather than force the Provocation...



WAIT!



Practice Time

Here's how practice goes:

- One person volunteers to have a paradigm shift that will make a significant difference in their life...I will assume the role of coach to get clarity.
- Then starting from Presence, using your Sensing Acuity, each of you will use either the agility of
 - Provocative Inquiry or
 - Saying What is to:
 - plant the seed for the shift
 - support the shift or
 - have it transform right in this moment

I will then help course correct, re-calibrate or refine based on what I hear/sense and what the “client” reports has happened.

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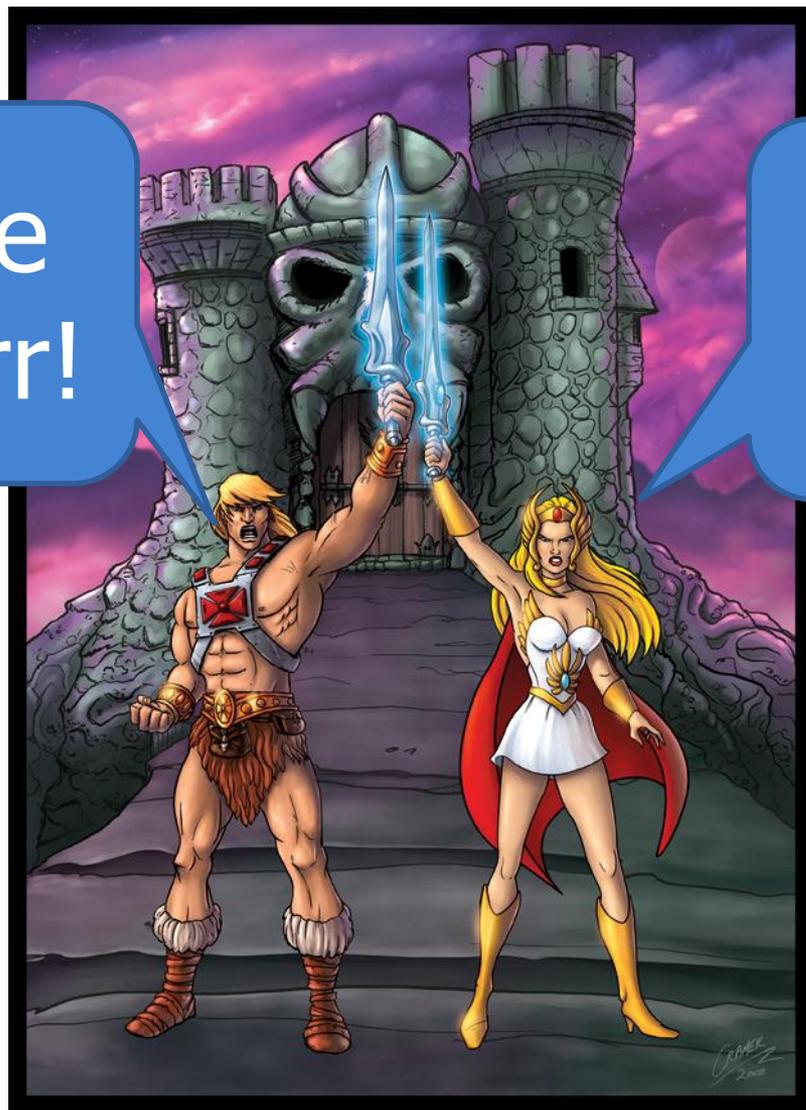
Courage

What makes a
Musk Rat guard
his musk?



Mp It ain't about you

I have the
Powerrrrrrr!



I have the
Powerrrrrrr!

Mg

It's up to you from here

You can practice, practice,
practice...



Or

You can hope something stuck
just out of listening and reading
– good luck with that